

How to put the right person in the right chair?

Does your Company have a problem in recruiting the right person for the right chair? If yes, try this simple experiment.

Put around 100 bricks in some particular order in a closed room with an open window. Then send 2-3 candidates into the room and close it from outside. Leave them alone and come back after 6 hours, and then analyze the situation:

If they are counting and recounting the number of bricks - PUT THEM IN ACCOUNTS DEPT.

If they have messed up the whole place with the bricks PUT THEM IN ENGINEERING.

If they are arranging the bricks in some other order - PUT THEM IN PLANNING.

If they are throwing the bricks at each other - PUT THEM IN OPERATIONS.

If they are sleeping - PUT THEM IN SECURITY.

If they have broken the bricks into pieces - PUT THEM IN INFORMATION TECHNOLOGY.

If they are sitting idle - PUT THEM IN HUMAN RESOURCE DEPT.

If they have thrown the bricks out of the window - PUT THEM IN THE MATERIALS DEPT.

If they are clinging onto the bricks - PUT THEM IN TREASURY.

If they say they have tried different combinations, yet not a brick has moved - PUT THEM IN SALES.

If they have already left for the day - PUT THEM IN MARKETING.

If they are staring out of the window -
PUT THEM IN THE EXPORT.

AND last but not least.....

If they are talking to each other and not a brick has
moved - PUT THEM IN TOP MANAGEMENT